

MD ANALYSIS

CA 5 February Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2018 to February 2019 (8 months) Results

| CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 260 | 250 | 244 | 181 | 112 |
| Charter Members | 8931 | 8620 | 8508 | 6698 | 4100 |
| New Members | 23336 | 23110 | 24442 | 30409 | 25064 |
| Drops | 19038 | 22662 | 21084 | 29369 | 21130 |
| Net Growth | 14884 | 11034 | 13757 | 10033 | 10002 |

February (Only Results)

| CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|------------------------|--------|--------|--------|--------|
| New Clubs | 35 | 43 | 15 | 21 |
| Charter Members | 1204 | 1289 | 444 | 695 |
| New Members | 1855 | 1916 | 2844 | 2804 |
| Drops | 704 | 1222 | 1059 | 1041 |
| Net Growth | 2488 | 2129 | 2465 | 2641 |

Statement for 3rd Quarter Results(previous 3 years)

| CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|------------------------|----------------------|----------------------|----------------------|
| New Clubs | 104 | 163 | 85 |
| Charter Members | 3560 | 5225 | 3019 |
| New Members | 6952 | 7266 | 11217 |
| Drops | 4506 | 4430 | 6588 |
| Net Growth | 6471 | 8661 | 8339 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|--------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 300 | Rep Of China | New Clubs | 46 | 17 | 26 | 26 | 22 |
| | | Charter Members | 1440 | 725 | 936 | 1037 | 841 |
| | | New Members | 6310 | 6557 | 6052 | 7810 | 6581 |
| | | Drops | 5012 | 5309 | 4950 | 4736 | 2600 |
| | | Net Growth | 3281 | 2627 | 2659 | 4717 | 5445 |
| Total | Pei-Jen Chen | New Clubs | 46 | 17 | 26 | 26 | 22 |
| | | Charter Members | 1440 | 725 | 936 | 1037 | 841 |
| | | New Members | 6310 | 6557 | 6052 | 7810 | 6581 |
| | | Drops | 5012 | 5309 | 4950 | 4736 | 2600 |
| | | Net Growth | 3281 | 2627 | 2659 | 4717 | 5445 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|-------|--------------|-----------------|--------|--------|--------|--------|
| 300 | Rep Of China | New Clubs | 5 | 0 | 2 | 1 |
| | | Charter Members | 158 | 3 | 63 | 50 |
| | | New Members | 467 | 304 | 620 | 302 |
| | | Drops | 25 | 67 | 30 | 46 |
| | | Net Growth | 684 | 275 | 672 | 379 |
| Total | Pei-Jen Chen | New Clubs | 5 | 0 | 2 | 1 |
| | | Charter Members | 158 | 3 | 63 | 50 |
| | | New Members | 467 | 304 | 620 | 302 |
| | | Drops | 25 | 67 | 30 | 46 |
| | | Net Growth | 684 | 275 | 672 | 379 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 300 | Rep Of China | New Clubs | 8 | 5 | 10 |
| | | Charter Members | 256 | 189 | 373 |
| | | New Members | 1753 | 1353 | 2791 |
| | | Drops | 437 | 434 | 323 |
| | | Net Growth | 1740 | 1330 | 2973 |
| Total | Pei-Jen Chen | New Clubs | 8 | 5 | 10 |
| | | Charter Members | 256 | 189 | 373 |
| | | New Members | 1753 | 1353 | 2791 |
| | | Drops | 437 | 434 | 323 |
| | | Net Growth | 1740 | 1330 | 2973 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 354 | Republic Of Korea | New Clubs | 18 | 14 | 24 | 11 | 16 |
| | | Charter Members | 617 | 522 | 737 | 398 | 481 |
| | | New Members | 3032 | 2769 | 3558 | 2562 | 2896 |
| | | Drops | 2485 | 3029 | 2469 | 3024 | 2695 |
| | | Net Growth | 1401 | 499 | 1972 | 128 | 804 |
| 355 | Republic Of Korea | New Clubs | 9 | 10 | 3 | 12 | 5 |
| | | Charter Members | 324 | 343 | 127 | 446 | 239 |
| | | New Members | 3152 | 3059 | 2679 | 2725 | 3229 |
| | | Drops | 2071 | 2474 | 2262 | 2130 | 2462 |
| | | Net Growth | 1523 | 1058 | 662 | 1180 | 1164 |
| 356 | Republic Of Korea | New Clubs | 4 | 22 | 8 | 5 | 7 |
| | | Charter Members | 136 | 802 | 380 | 186 | 295 |
| | | New Members | 2448 | 2715 | 2399 | 2709 | 3799 |
| | | Drops | 2155 | 2371 | 2239 | 1807 | 2250 |
| | | Net Growth | 529 | 1395 | 700 | 1217 | 1958 |
| Total | Chul-Jae Lee | New Clubs | 31 | 46 | 35 | 28 | 28 |
| | | Charter Members | 1077 | 1667 | 1244 | 1030 | 1015 |
| | | New Members | 8632 | 8543 | 8636 | 7996 | 9924 |
| | | Drops | 6711 | 7874 | 6970 | 6961 | 7407 |
| | | Net Growth | 3453 | 2952 | 3334 | 2525 | 3926 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|-------|-------------------|-----------------|--------|--------|--------|--------|
| 354 | Republic Of Korea | New Clubs | 1 | 2 | 2 | 3 |
| | | Charter Members | 36 | 56 | 52 | 148 |
| | | New Members | 392 | 385 | 453 | 403 |
| | | Drops | 188 | 151 | 113 | 170 |
| | | Net Growth | 249 | 306 | 471 | 390 |
| 355 | Republic Of Korea | New Clubs | 4 | 0 | 2 | 1 |
| | | Charter Members | 103 | 0 | 53 | 94 |
| | | New Members | 239 | 313 | 183 | 714 |
| | | Drops | 133 | 146 | 138 | 146 |
| | | Net Growth | 218 | 180 | 102 | 670 |
| 356 | Republic Of Korea | New Clubs | 3 | 0 | 0 | 1 |
| | | Charter Members | 162 | 11 | 1 | 23 |
| | | New Members | 268 | 158 | 328 | 307 |
| | | Drops | 111 | 117 | 119 | 144 |
| | | Net Growth | 334 | 59 | 223 | 197 |
| Total | Chul-Jae Lee | New Clubs | 8 | 2 | 4 | 5 |
| | | Charter Members | 301 | 67 | 106 | 265 |
| | | New Members | 899 | 856 | 964 | 1424 |
| | | Drops | 432 | 414 | 370 | 460 |
| | | Net Growth | 801 | 545 | 796 | 1257 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|--------------|--------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 354 | Republic Of Korea | New Clubs | 8 | 10 | 5 |
| | | Charter Members | 289 | 294 | 139 |
| | | New Members | 998 | 1396 | 1588 |
| | | Drops | 627 | 515 | 605 |
| | | Net Growth | 718 | 1232 | 1241 |
| 355 | Republic Of Korea | New Clubs | 8 | 2 | 3 |
| | | Charter Members | 224 | 90 | 97 |
| | | New Members | 1135 | 1029 | 930 |
| | | Drops | 534 | 478 | 495 |
| | | Net Growth | 851 | 692 | 558 |
| 356 | Republic Of Korea | New Clubs | 10 | 2 | 1 |
| | | Charter Members | 380 | 75 | 32 |
| | | New Members | 800 | 621 | 1051 |
| | | Drops | 489 | 433 | 360 |
| | | Net Growth | 748 | 291 | 760 |
| Total | Chul-Jae Lee | New Clubs | 26 | 14 | 9 |
| | | Charter Members | 893 | 459 | 268 |
| | | New Members | 2933 | 3046 | 3569 |
| | | Drops | 1650 | 1426 | 1460 |
| | | Net Growth | 2317 | 2215 | 2559 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2017-2018 | 2018-2019 |
|---|----------|-----------------|-----------|-----------|
| 335 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 922 | 830 |
| | | Drops | 580 | 542 |
| | | Net Growth | 379 | 329 |
| 330 | Japan | New Clubs | 0 | 1 |
| | | Charter Members | 0 | 28 |
| | | New Members | 682 | 710 |
| | | Drops | 631 | 620 |
| | | Net Growth | 121 | 163 |
| 334 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 21 | 0 |
| | | New Members | 889 | 919 |
| | | Drops | 872 | 799 |
| | | Net Growth | 81 | 154 |
| 331 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 22 | 0 |
| | | New Members | 332 | 318 |
| | | Drops | 276 | 274 |
| | | Net Growth | 86 | 59 |
| 332 | Japan | New Clubs | 0 | 1 |
| | | Charter Members | 0 | 21 |
| | | New Members | 549 | 480 |
| | | Drops | 460 | 472 |
| | | Net Growth | 111 | 59 |
| 333 | Japan | New Clubs | 2 | 1 |
| | | Charter Members | 49 | 20 |
| | | New Members | 855 | 784 |
| | | Drops | 644 | 692 |
| | | Net Growth | 317 | 136 |
| 336 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 44 | 0 |
| | | New Members | 808 | 788 |
| | | Drops | 770 | 691 |
| | | Net Growth | 100 | 138 |
| 337 | Japan | New Clubs | 0 | 4 |
| | | Charter Members | 0 | 100 |
| | | New Members | 901 | 777 |
| | | Drops | 785 | 726 |
| | | Net Growth | 151 | 183 |
| Total Masayoshi Maruyama, Yasuhisa Nakamura | | New Clubs | 5 | 7 |
| | | Charter Members | 136 | 169 |
| | | New Members | 5938 | 5606 |
| | | Drops | 5018 | 4816 |
| | | Net Growth | 1346 | 1221 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-18 | Feb-19 |
|-------|--|-----------------|--------|--------|
| 335 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 101 | 85 |
| | | Drops | 50 | 48 |
| | | Net Growth | 52 | 38 |
| 330 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 68 | 89 |
| | | Drops | 57 | 41 |
| | | Net Growth | 16 | 52 |
| 334 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 109 | 141 |
| | | Drops | 72 | 48 |
| | | Net Growth | 42 | 97 |
| 331 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 24 | 18 |
| | | Drops | 51 | 17 |
| | | Net Growth | -27 | 2 |
| 332 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 42 | 41 |
| | | Drops | 39 | 43 |
| | | Net Growth | 4 | -1 |
| 333 | Japan | New Clubs | 1 | 1 |
| | | Charter Members | 21 | 20 |
| | | New Members | 165 | 194 |
| | | Drops | 55 | 52 |
| | | Net Growth | 155 | 165 |
| 336 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 100 | 71 |
| | | Drops | 61 | 80 |
| | | Net Growth | 39 | -6 |
| 337 | Japan | New Clubs | 0 | 2 |
| | | Charter Members | 0 | 48 |
| | | New Members | 148 | 108 |
| | | Drops | 108 | 69 |
| | | Net Growth | 42 | 90 |
| Total | Masayoshi Maruyama, Yasuhisa Nakamura | New Clubs | 1 | 3 |
| | | Charter Members | 21 | 68 |
| | | New Members | 757 | 747 |
| | | Drops | 493 | 398 |
| | | Net Growth | 323 | 437 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2017-2018 3rd Qtr |
|--------------|--|---|--|
| 335 | Japan | New Clubs Charter Members New Members Drops Net Growth | 1 27 408 176 272 |
| 330 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 238 167 95 |
| 334 | Japan | New Clubs Charter Members New Members Drops Net Growth | 1 23 492 269 261 |
| 331 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 121 140 -18 |
| 332 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 234 122 116 |
| 333 | Japan | New Clubs Charter Members New Members Drops Net Growth | 2 49 323 197 211 |
| 336 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 1 265 318 -50 |
| 337 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 342 315 41 |
| Total | Masayoshi Maruyama, Yasuhisa Nakamura | New Clubs Charter Members New Members Drops Net Growth | 4 100 2423 1704 928 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2018-2019 |
|--------------|----------------------|---|-------------------------------|
| 310 | Thailand | New Clubs Charter Members New Members Drops Net Growth | 5 210 474 502 260 |
| Total | | New Clubs Charter Members New Members Drops Net Growth | 5 210 474 502 260 |
| | Prayat Sirinaphaphan | | |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|-----------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 | 2 |
| | | Charter Members | 0 | 0 | 0 | 0 | 40 |
| | | New Members | 13 | 2 | 29 | 8 | 4 |
| | | Drops | 8 | 37 | 12 | 34 | 19 |
| | | Net Growth | 5 | -35 | 17 | -25 | 25 |
| 303 | Hong Kong China Macao | New Clubs | 4 | 3 | 4 | 0 | 0 |
| | | Charter Members | 93 | 98 | 106 | 0 | 0 |
| | | New Members | 243 | 189 | 178 | 0 | 0 |
| | | Drops | 193 | 193 | 164 | 0 | 0 |
| | | Net Growth | 163 | 112 | 132 | 0 | 0 |
| | China | New Clubs | 127 | 149 | 153 | 71 | 6 |
| | | Charter Members | 4863 | 5116 | 5486 | 3020 | 518 |
| | | New Members | 5104 | 5313 | 6512 | 5628 | 41 |
| | | Drops | 3289 | 6255 | 6344 | 9235 | 2459 |
| | | Net Growth | 7055 | 4612 | 6224 | 51 | -1527 |
| Total | Ziyu Lin | New Clubs | 131 | 152 | 157 | 71 | 8 |
| | | Charter Members | 4956 | 5214 | 5592 | 3020 | 558 |
| | | New Members | 5360 | 5504 | 6719 | 5636 | 45 |
| | | Drops | 3490 | 6485 | 6520 | 9269 | 2478 |
| | | Net Growth | 7223 | 4689 | 6373 | 26 | -1502 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|-------|-----------------------------|-----------------|--------|--------|--------|--------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 0 | 0 | 2 | 1 |
| | | Drops | 0 | 0 | 0 | 0 |
| | | Net Growth | 0 | 0 | 3 | 1 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 1 | 0 | 0 |
| | | Charter Members | 0 | 23 | 0 | 0 |
| | | New Members | 25 | 25 | 0 | 0 |
| | | Drops | 6 | 13 | 0 | 0 |
| | | Net Growth | 19 | 36 | 0 | 0 |
| | China | New Clubs | 16 | 34 | 2 | 0 |
| | | Charter Members | 557 | 1039 | 104 | 14 |
| | | New Members | 294 | 480 | 257 | 1 |
| | | Drops | 134 | 641 | 40 | 18 |
| | | Net Growth | 720 | 900 | 338 | 6 |
| Total | Ziyu Lin | New Clubs | 16 | 35 | 2 | 0 |
| | | Charter Members | 557 | 1062 | 104 | 14 |
| | | New Members | 319 | 505 | 259 | 2 |
| | | Drops | 140 | 654 | 40 | 18 |
| | | Net Growth | 739 | 936 | 341 | 7 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|--------------|--------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 20 |
| | | New Members | 6 | 17 | 11 |
| | | Drops | 1 | 0 | 2 |
| | | Net Growth | 5 | 17 | 30 |
| 303 | Hong Kong China Macao | New Clubs | 1 | 1 | 0 |
| | | Charter Members | 25 | 23 | 0 |
| | | New Members | 53 | 52 | 0 |
| | | Drops | 23 | 30 | 0 |
| | | Net Growth | 58 | 48 | 0 |
| | China | New Clubs | 54 | 127 | 53 |
| | | Charter Members | 1922 | 4112 | 1931 |
| | | New Members | 1449 | 1798 | 1468 |
| | | Drops | 1994 | 2081 | 2476 |
| | | Net Growth | 1456 | 3911 | 1058 |
| Total | Ziyu Lin | New Clubs | 55 | 128 | 53 |
| | | Charter Members | 1947 | 4135 | 1951 |
| | | New Members | 1508 | 1867 | 1479 |
| | | Drops | 2018 | 2111 | 2478 |
| | | Net Growth | 1519 | 3976 | 1088 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------------------|----------------------------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 5 | 7 |
| | | Charter Members | 0 | 0 | 0 | 145 | 203 |
| | | New Members | 0 | 0 | 0 | 53 | 72 |
| | | Drops | 0 | 0 | 0 | 127 | 50 |
| | | Net Growth | 0 | 0 | 0 | 83 | 229 |
| 301 | Philippines | New Clubs | 29 | 17 | 9 | 15 | 24 |
| | | Charter Members | 810 | 509 | 270 | 492 | 670 |
| | | New Members | 1134 | 921 | 1213 | 1176 | 1081 |
| | | Drops | 2672 | 1546 | 1391 | 1387 | 2095 |
| | | Net Growth | -602 | -11 | 196 | 420 | -203 |
| 308 | Brunei Malaysia Singapore | New Clubs | 19 | 10 | 12 | 13 | 10 |
| | | Charter Members | 531 | 300 | 317 | 334 | 354 |
| | | New Members | 1177 | 1007 | 1121 | 1052 | 998 |
| | | Drops | 507 | 793 | 606 | 831 | 825 |
| | | Net Growth | 1296 | 588 | 917 | 646 | 586 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 0 | 1 | 0 | 1 | 0 |
| | | Charter Members | 1 | 34 | 0 | 20 | 47 |
| | | New Members | 61 | 63 | 52 | 61 | 62 |
| | | Drops | 73 | 65 | 70 | 176 | 165 |
| | | Net Growth | -4 | 36 | -17 | -88 | -38 |
| Total | | New Clubs | 48 | 28 | 21 | 34 | 41 |
| Ek Phang Bobby Eng | | Charter Members | 1342 | 843 | 587 | 991 | 1274 |
| | | New Members | 2372 | 1991 | 2386 | 2342 | 2213 |
| | | Drops | 3252 | 2404 | 2067 | 2521 | 3135 |
| | | Net Growth | 690 | 613 | 1096 | 1061 | 574 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|---------------------------|----------------------------------|------------------------|--------|--------|--------|--------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 5 |
| | | Charter Members | 0 | 0 | 0 | 104 |
| | | New Members | 0 | 0 | 1 | 44 |
| | | Drops | 0 | 0 | 2 | 0 |
| | | Net Growth | 0 | 0 | -1 | 150 |
| 301 | Philippines | New Clubs | 2 | 3 | 4 | 7 |
| | | Charter Members | 71 | 87 | 97 | 188 |
| | | New Members | 73 | 119 | 97 | 129 |
| | | Drops | 64 | 48 | 62 | 49 |
| | | Net Growth | 92 | 199 | 152 | 312 |
| 308 | Brunei Malaysia Singapore | New Clubs | 3 | 3 | 1 | 0 |
| | | Charter Members | 86 | 66 | 28 | 5 |
| | | New Members | 84 | 72 | 76 | 87 |
| | | Drops | 23 | 34 | 32 | 38 |
| | | Net Growth | 147 | 111 | 107 | 56 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 0 | 0 | 1 | 0 |
| | | Charter Members | 0 | 0 | 20 | 0 |
| | | New Members | 2 | 9 | 10 | 7 |
| | | Drops | 7 | 0 | 13 | 15 |
| | | Net Growth | -5 | 9 | 23 | -8 |
| Total | | New Clubs | 5 | 6 | 6 | 12 |
| Ek Phang Bobby Eng | | Charter Members | 157 | 153 | 145 | 297 |
| | | New Members | 159 | 200 | 184 | 267 |
| | | Drops | 94 | 82 | 109 | 102 |
| | | Net Growth | 234 | 319 | 281 | 510 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|--------------|---|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 0 | 0 | 20 |
| | | Drops | 0 | 0 | 24 |
| | | Net Growth | 0 | 0 | -4 |
| 301 | Philippines | New Clubs | 7 | 7 | 5 |
| | | Charter Members | 258 | 198 | 152 |
| | | New Members | 285 | 476 | 379 |
| | | Drops | 226 | 303 | 220 |
| | | Net Growth | 343 | 466 | 378 |
| 308 | Brunei Malaysia Singapore | New Clubs | 6 | 9 | 3 |
| | | Charter Members | 152 | 231 | 113 |
| | | New Members | 294 | 287 | 286 |
| | | Drops | 96 | 125 | 149 |
| | | Net Growth | 360 | 423 | 295 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 1 | 0 | 1 |
| | | Charter Members | 21 | 0 | 26 |
| | | New Members | 28 | 33 | 36 |
| | | Drops | 9 | 2 | 55 |
| | | Net Growth | 41 | 31 | 14 |
| Total | | New Clubs | 14 | 16 | 9 |
| | | Charter Members | 431 | 429 | 291 |
| | Ek Phang Bobby Eng | New Members | 607 | 796 | 721 |
| | | Drops | 331 | 430 | 448 |
| | | Net Growth | 744 | 920 | 683 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|-----------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 1 | 1 | 0 | 1 | 0 |
| | | Charter Members | 24 | 29 | 0 | 20 | 0 |
| | | New Members | 19 | 20 | 9 | 9 | 17 |
| | | Drops | 28 | 15 | 12 | 24 | 46 |
| | | Net Growth | 15 | 38 | -3 | 5 | -29 |
| 310 | Thailand | New Clubs | 3 | 6 | 5 | 13 | 0 |
| | | Charter Members | 92 | 142 | 149 | 372 | 0 |
| | | New Members | 643 | 495 | 640 | 479 | 0 |
| | | Drops | 545 | 575 | 565 | 598 | 0 |
| | | Net Growth | 222 | 115 | 298 | 294 | 0 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 0 | 3 | 1 |
| | | Charter Members | 0 | 0 | 0 | 92 | 33 |
| | | New Members | 0 | 0 | 0 | 199 | 204 |
| | | Drops | 0 | 0 | 0 | 242 | 146 |
| | | Net Growth | 0 | 0 | 0 | 59 | 107 |
| Total | Teresa Mann | New Clubs | 4 | 7 | 5 | 17 | 1 |
| | | Charter Members | 116 | 171 | 149 | 484 | 33 |
| | | New Members | 662 | 515 | 649 | 687 | 221 |
| | | Drops | 573 | 590 | 577 | 864 | 192 |
| | | Net Growth | 237 | 153 | 295 | 358 | 78 |

February (Only) Results

| MD | GMT Area | CA 5 | Feb-16 | Feb-17 | Feb-18 | Feb-19 |
|-------|-----------------------------|-----------------|--------|--------|--------|--------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 1 | 1 | 0 | 0 |
| | | Drops | 1 | 0 | 0 | 0 |
| | | Net Growth | 0 | 1 | 0 | 0 |
| 310 | Thailand | New Clubs | 1 | 0 | 0 | 0 |
| | | Charter Members | 31 | 4 | 5 | 0 |
| | | New Members | 10 | 50 | 54 | 0 |
| | | Drops | 12 | 5 | 12 | 0 |
| | | Net Growth | 30 | 53 | 51 | 0 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 1 |
| | | New Members | 0 | 0 | 6 | 19 |
| | | Drops | 0 | 0 | 5 | 9 |
| | | Net Growth | 0 | 0 | 1 | 12 |
| Total | Teresa Mann | New Clubs | 1 | 0 | 0 | 0 |
| | | Charter Members | 31 | 4 | 5 | 1 |
| | | New Members | 11 | 51 | 60 | 19 |
| | | Drops | 13 | 5 | 17 | 9 |
| | | Net Growth | 30 | 54 | 52 | 12 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 3rd Qtr | 2016-2017 3rd Qtr | 2017-2018 3rd Qtr |
|--------------|--------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 1 | 1 | 0 |
| | | Drops | 1 | 0 | 0 |
| | | Net Growth | 0 | 1 | 0 |
| 310 | Thailand | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 33 | 13 | 32 |
| | | New Members | 150 | 203 | 170 |
| | | Drops | 69 | 29 | 139 |
| | | Net Growth | 151 | 219 | 76 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 4 |
| | | New Members | 0 | 0 | 64 |
| | | Drops | 0 | 0 | 36 |
| | | Net Growth | 0 | 0 | 32 |
| Total | Teresa Mann | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 33 | 13 | 36 |
| | | New Members | 151 | 204 | 234 |
| | | Drops | 70 | 29 | 175 |
| | | Net Growth | 151 | 220 | 108 |

